

Cracking the Millionaire Code

Enlightened Millionaire Survey

Are you an enlightened millionaire? Would you like to become one? This survey helps you evaluate whether or not this is your year.

There are 5 specific questions to this survey. The first three questions deal with what we call your attitudinal or “Inner Wealth” score. We believe there are three most important questions to determine whether or not you’re ready to take the steps toward total financial freedom as an enlightened entrepreneur. We’ll ask you to determine your own score on a scale of 1 to 10 (with 1 being the lowest score and 10 being the highest.) Circle on the number that represents where you are.

Questions One.

Low	High
1.....2.....3.....4.....5.....6.....7.....8.....9.....10	
Apathy.....	Decisive Desire
(I really don't care)	(I really want it and am willing to act)

Question Two.

Low	High
1.....2.....3.....4.....5.....6.....7.....8.....9.....10	
Pessimistic Fear.....	Intuitive Faith
(I'm skeptical and afraid)	(I'm still scared but I feel this is the right thing to do)

Question Three.

Low	High
1.....2.....3.....4.....5.....6.....7.....8.....9.....10	
Greed.....	Enlightened Intention
(MeMeMeMoneyMoneyMoney)	(I want to create wealth for me, my loved ones and the world)

Add up the Score from these Three Questions for Your Inner Wealth Score _____

Cracking the Millionaire Code Enlightened Millionaire Survey

Question Four.

The next question has to do with your fiscal health. How are you doing financially? Have you been able to organize your life to have access to liquidity to take advantage of an incredible investment opportunity? In other words, if you stumbled across a “great deal” today, would you have the wherewithal to tie it up? What if you found a great real estate bargain, or an amazing business for sale, or an incredible million dollar idea? You may want it, you may have faith, you may have enlightened intentions, but do you have the financial resources ready to seize the opportunity and profit from it? If not, then, you need to increase your “liquidity score.” Here is how you determine your liquidity score. Answer this question: Suppose you chanced upon a great deal that required you to invest \$5,000 of your own money to tie it up. The profit potential is at least \$50,000 but it will require you to take some risk and positive action. How long would it take you to raise at least \$5,000 to control this opportunity?

- | | |
|---|-------------|
| If it would take you 30 days or more, you're in | group ONE. |
| If it would take you between 3 and 30 days, you're in | group TWO |
| If it would take you less than 72 hours, you're in | group THREE |

Bargain opportunities come and go quickly. If you're not poised and ready to act, they are seized by someone else. If you've ever watched someone else profit from opportunities that you uncovered, then you know what it's like to lose out. It's not that the early bird gets the worm but the ready bird is prepared to act. Are you prepared and ready?

Don't be discouraged if you're not in Group THREE. This is just a lesson to prepare your life to be ready to act with liquidity ASAP. If you don't have the liquid cash, then you should align yourself with someone who does.

Circle the group number that represents which group you are currently in.

- Group One
- Group Two
- Group Three

Using the answers from these first four questions, calculate your total Enlightened Wealth score. The total score is determined by multiplying your Inner Wealth Score by your Fiscal Fitness Group Number. For example, if your total Inner Wealth Score was 25 and you were in Group 2, your total score would be $25 \times 2 = 50$

Total Enlightened Millionaire Survey Score _____

Cracking the Millionaire Code

The Heart-Sell System™

Question Five.

Now, the final question is actually a written assignment which we call your Vivid Vision statement. We're looking for people to mentor who have a clear vision of what they want their future to look like. So go out 5 years in the future and envision what your dream life consists of. Where do you live? What do you drive? What do you look like? How happy and fulfilled are you? How much joy do you have in your relationships, your possessions, your health, your travel, your daily activities, your charitable giving, your hobbies, your passions? How good could it be? Using these questions as a guideline, design your life five years in the future. Describe your dream home and your dream lifestyle using all five senses: what do you see, hear, feel, taste and smell in your ideal lifestyle. Make it vivid. Please keep it to less than a full page of detailed descriptions (some people get carried away with this assignment and go on for pages. Retain this Vivid Vision statement for you may make use of it if you attend our events or training.)

The answers to these five simple questions will prepare you to create your enlightened million in the shortest time possible.